City of Dayton - Human Relations Council **Business and Technical Assistance Small Business Certification Programs**

DBE - Disadvanaged Business Enterprise Program Overview	HUD Section 3 Program Overview	PEP - Procurement Enhancement Program Program Overview
Disavantaged Business Enterprise (DBE) Federal program ensures nondiscrimination in the award/administration of DOT-assisted contracts in highway, transit and airport projects.	The HUD Section 3 program provides economic and contracting opportunities to low and very low income business and residents.	The Procurement Enhancement Program (PEP) serves to enhance the percentage of minority-owned, woman-owned, small and local companies working in the City of Dayton.
Persons must own fifty one percent (51%) or more of a "small business," establish that they are disadvantaged within the meaning of DOT regulations, and prove they control their business.	Persons receiving, or having received within the past 3 years, federal, state, or local assistance, living in government-assisted housing or with household income below HUD's income limits may qualify as a Section 3 resident or Section 3 business concern.	All companies must meet the Small Business Enterprise ("SBE") definition and requirements which include, but are not limited to a business that: • Is for profit; • Has been in existence for not less than one (1) year; • Meets the industry size standards as approved by the SBA • Certifies that its individual owner(s) whose ownership and control are relied upon for SBE certification has a personal net worth that does not exceed seven hundred fifty thousand dollars (\$750,000); and, • Has less than 100 employees
Requirements	Requirements	Requirements

Disadvantaged individuals must be:

- A U.S. citizen (or permanent resident alien);
- A member of a socially or economically or disadvantaged group resident; including, Black Americans, Hispanic Americans Native Americans, Asian-pacific Americans, Subcontinent Asian-Pacific its full-time, permanent staff; or American, or other minorities; those with disabilities may also be • Commits to subcontract twenty five percent (25%) or more of eligible;
- A firm (including its affiliates) must not have annual gross receipts over \$22.41 million in the previous three (3) fiscal years; and
- Only disadvantaged persons having a personal net worth (PNW) of less than \$1.32 million will be considered.

A business that:

- Is fifty one percent (51%) or more owned by a Section 3
- the dollar amount of awarded HUD funded contracts to Section 3 business concerns.

Additionally, firms may certify within one of the following categories:

- Employs Section 3 residents for at least thirty percent (30%) of Minority Business Enterprise ("MBE") is at least fifty-one percent (51%) owned by one or more members of one or more Minority Groups (African-Americans or Black Americans, Hispanic Americans, Asian-Americans, and Native Americans), or, in the case of a publicly held corporation, at least fifty-one percent (51%) of the stock of which is owned by one or more members of one or more Minority Groups, whose management and daily business operations are controlled by one or more members of one or more Minority Groups.
 - Women Business Enterprise ("WBE") is at least fifty-one percent (51%) owned by one or more women, or, in the case of a publicly held corporation, fifty-one percent (51%) of the stock of which is owned by one or more women, whose management and daily business operations are controlled by one or more women.
 - Dayton Local Small Business ("DLSB") is a) Certified by the Executive Director of the Council, or his/her designee, as a MBE, WBE, and/or SBE; and b) Which is a Dayton Local Business; and c) Which is a General Construction contractor which has annual average gross receipts for each of the preceding three (3) years of not more than fifteen million dollars (\$15,000,000); or, d) Which is a business engaged in Specialty Trade and Services which has annual average gross revenue for each of the immediately preceding three (3) years of not more than five million dollars (\$5,000,000).



City of Dayton - Human Relations Council Business and Technical Assistance **Small Business Certification Programs**

Small Business Certification Programs
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Office Overview
Through contract compliance, certification, and technical
assistance, The Human Relations Council leads the City of
Dayton's efforts towards the development, inclusion and
expansion of opportunities for small, local, minority-owned,
women-owned, and small disadvantaged businesses.

HRC - Business & Technical Assistance

Ohio's Minority Business Entreprise (MBE) program is designed to assist minority businesses in obtaining state government

MBE - Minority Business Enterprise

EDGE - Encouraging Diversity, Growth and Equity

Program Overview

Encouraging Diversity, Growth & Equilty (EDGE) is an assistance program for economically and socially disadvantaged business enterprises. The program establishes goals for state, boards and commissions in awarding contracts to certified EDGE eligible businesses. EDGE applies to procurements of supplies and services, professional services, information technology servives, constrution and professional design services. The maximum amount of time a business may narticipate in the EDGE program is ten years.

MBAC Overview Eligibility

A component of the State of Ohio Development Services Agency, MBAC provides management and technical assistance, procurement information, bonding assistance, cost estimating services and organizational assessments. MBAC offers free assistance to minority, woman and small businesses in Montgomery, Greene, Clark, Darke, Preble, Mercer, Auglaize, Shelby, Logan, Champaign, Madison and Miami counties of Ohio.

Business owner(s) must be member of one or more of the following groups:Blacks,American Indians,Hispanics and Asians.

An EGDE participant must be a small socially and econmically disadvantagedbusiness enterprise owned and controlled by U.S. citizens who are Ohio residents.

Requirements

Requirements

• The business must be a for-profit entity

contracts for supplying goods and services.

- In business at least 1 year prior to applying for certification
- The minority business owner must own and control at least 51 percent for one year prior to applying for certification
- Owner must be an Ohio resident
- Owner must be a U.S. citizen
- Owner has control over day-by-day operations
- Owner must have all licenses, permits and authorities required by law to perform the scope of work

Socially disadvantaged requirements include:

• Race, ethnic origin, gender, physical/mental disability or longterm residency in an environment isolated from mainstream Ohio society

Economically disadvantaged criteria includes both of the following:

- Personal net worth of each owner must not exceed \$250,000
- Personal net worth of each owner must not exceed \$750,000 during participation



Business and Technical Assistance Contacts:

Edward Bronston, Senior Contract Compliance Officer Chrisondra Goodwine Contract Compliance Officer Edward.Bronston@daytonohio.gov Chrisondra.Goodwine@daytonohio.gov

937-333-1430 937-333-1405

Minority Business Assistance Center Contacts:

Senay Semere	MBAC Director	Senay.Semere@daytonohio.gov	937-333-1033
David Lyttle	Construction Specialist	David.Lyttle@daytonohio.gov	937-333-1030
Lez'lee Gerren	MBAC Assitant	Lezlee.Gerren@daytonohio.gov	937-333-1403

Samll Business Certification Programs

MBE	EDGE	DBE	HUD-3	PEP
Minority Business Enterprise	Encouraging Diversity, Growth and Equity	Disadvanaged Business Enterprise	HUD Section 3	Procurement Enhancement Program
Ohio Department of Administrative Service	Ohio Department of Administrative Service	US Department of Transportation	US Department of Housing and Uban Development	City of Dayton
Set-Aside 15%	Annual Goal 5%	Contract Specific	Annual Goal 10%	Annual Goals: MBE 9%, WBE 5%, SBE 15%, DLSB 8%
Electronic Application	Electronic Application	Paper Application	Paper Application	Paper Application
Program Overview	Program Overview	Program Overview	Program Overview	Program Overview
Ohio's Minority Business Entreprise (MBE) program is	Encouraging Diversity, Growth & Equilty (EDGE) is an	Disavantaged Business Enterprise (DBE) Federal program	The HUD Section 3 program is aimed to provide economic and	
designed to assist minority businesses in obtaining state		·	T-contracting opportunities to low and very low income business	
government contracts for supplying goods and services.	disadvantaged business enterprises. The program establishes	assisted contracts in highway, transit and airport projects.	and residents.	Disparity Study ("A Second-Generation Disparity Study for the
	goals for state, boards and commissions in awarding contracts			City of Dayton, Ohio" final report dated August 8, 2008) for
	to certified EDGE eligible businesses.EDGE applies to			minority-owned, woman-owned, small and local companies.
	procurements of supplies and services, professional			These goals serve to enhance the percentage of minority-
	services,information technology servives,constrution and			owned, woman-owned, small and local companies working
	professional design services. The maximum amount of time a			with the City over the next 10 years. The program does not set
	business may participate in the EDGE program is ten years.			contracting quotas, which have been struck down by federal
				courts over the past 20 years. The rules and regulations are
				explained in the PEP Policies and Procedures document. This
				document may be updated periodically.
Eligibility	Eligibility	Eligibility	Eligibility	Eligibility
Business owner(s) must be member of one or more of the	An EGDE participant must be a small socially and econmically	Persons must own 51% or more of a "small business,"	Persons receiving, or having received within the past 3 years,	All companies must meet the Small Business Enterprise ("SBE")
following groups: Blacks, American Indians, Hispanics and	disadvantagedbusiness enterprise owned and controlled by	establish that they are disadvantaged within the meaning of	federal, state, or local assistance, living in government-assisted	I definition and requirements which include, but are not limited
Asians.	U.S. citizens who are Ohio residents.	DOT regulations, and prove they control their business.	housing or with household income below HUD's income limits	to a business that:
			may qualify as a Section 3 resident or Section 3 business	• Is for profit:
			concern.	 Has been in existence for not less than one (1) year;
				 Meets the industry size standards as approved by the SBA
				 Certifies that its individual owner(s) whose ownership and
				control are relied upon for SBE certification has a personal net
				worth that does not exceed Seven Hundred Fifty Thousand
				Dollars (\$750,000); and,
				 Has less than 100 employees

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- The business must be a for-profit entity • In business at least 1 year prior to applying for certification
- The minority business owner must own and control at least
- 51 percent for one year prior to applying for certification
- Owner must be an Ohio resident
- Owner must be a U.S. citizen
- Owner has control over day-by-day operations
- Owner must have all licenses, permits and authorities required by law to perform the scope of work

Requirements

- Race, ethnic origin, gender, physical/mental disability or long-term residency in an environment isolated from mainstream Ohio society
- Economically disadvantaged criteria includes both of the
- \$250,000
- Personal net worth of each owner must not exceed \$750,000 during participation

- Socially disadvantaged requirements include:
- following: Personal net worth of each owner must not exceed

Requirements Disadvantaged individuals must be:

- A U.S. citizen (or permanent resident alien)
- A member of a socially or economically or disadvantaged group including, Black Americans, Hispanic Americans Native Americans, Asian-pacific Americans, Subcontinent Asian-Pacific American, or other minorities; those with disabilities may also be eligible
- A firm (including its affiliates) must not have annual gross receipts over \$22.41 million in the previous three (3) fiscal
- Only disadvantaged persons having a personal net worth (PNW) of less than \$1.32 million will be considered

Requirements

A business that:

- Is 51 percent or more owned by a Section 3 resident; • Employs Section 3 residents for at least 30 percent of its full-
- time, permanent staff; or • Commits to subcontract 25 percent or more of the dollar amount of awarded HUD funded contracts to Section 3 business concerns.

- Requirements Additionally, firms may certify within one of the following categories:
- Minority Business Enterprise ("MBE") is at least fifty-one percent (51%) owned by one or more members of one or more the following Minority Groups which are referenced in the Second-Generation Disparity Study for the City of Dayton (African-Americans or Black Americans, Hispanic Americans, Asian-Americans, and Native Americans), or, in the case of a publicly held corporation, at least fifty-one percent (51%) of the stock of which is owned by one or more members of one or more Minority Groups, whose management and daily business operations are controlled by one or more members of one or more Minority Groups.
- Women Business Enterprise ("WBE") is at least fifty-one percent (51%) owned by one or more women, or, in the case of a publicly held corporation, fifty-one percent (51%) of the stock of which is owned by one or more women, whose management and daily business operations are controlled by one or more women.
- Dayton Local Small Business ("DLSB") is certified by the Executive Director of the Council, or his/her designee, as a MBE, WBE, and/or SBE; and b) Which is a Dayton Local Business; and c) Which is a General Construction contractor which has annual average gross receipts for each of the preceding three (3) years of not more than fifteen million dollars (\$15,000,000); or, d) Which is a business engaged in Specialty Trade and Services which has annual average gross revenue for each of the immediately preceding three (3) years of not more than five million dollars (\$5,000,000).

